

# Du'Anyam – Weaving Goods Empower Women. Promote Culture. Improve Health & Livelihood



# The Reason Maternal & Child Health Issues



1 in 3 children chronically malnourished

260
babies die before reaching 1 month EVERYDAY

42
mothers die giving birth EVERYDAY



### The Problem 1:

#### Socioeconomic problems behind health issues





Lack of year-round cash

\$16.5

average woman's monthly income

**Lack of income options** 

45%

of pregnant women are chronically malnourished



# The Problem 2: Underdeveloped skills & resources



Existing traditional skills, but limited market access



Abundant natural resources that can be used sustainably



Large, growing national & global crafts market



### The Solution



- Connect Existing
  Skills & Resources
  to the Market
- Empower Women through Financial Security
- Provide Platform to Introduce Further Impact



## The Approach

(1)

Teach women what marketable products to create

2

Provide upfront cash payment regularly for the women



Providing market access for the products





# The Social Impact



22

500

40%

55%

**Villages** 

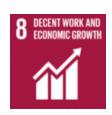
Weavers

↑Women's Income

↑Women's Savings







# **The Products**

# Living



# **Style**



# The Design Collaboration & Award













### **The Customer Segments**

Hotels

**Marriott**<sub>®</sub>

**HOTELS & RESORTS** 



The Oberoi Group



BELMOND



Corporates











**Retail Channels** 

ALUN ALUN
INDONESIA
Inspiring Innovations



COTTONINK







### The Customers





facebook





THE BAL

THE SAMA

THE SANTA

umalas - ba

70+

Wholesale Clients

3000+

**Products** monthly









The Sankara Resort

SEMINYAK ICON



mepunne

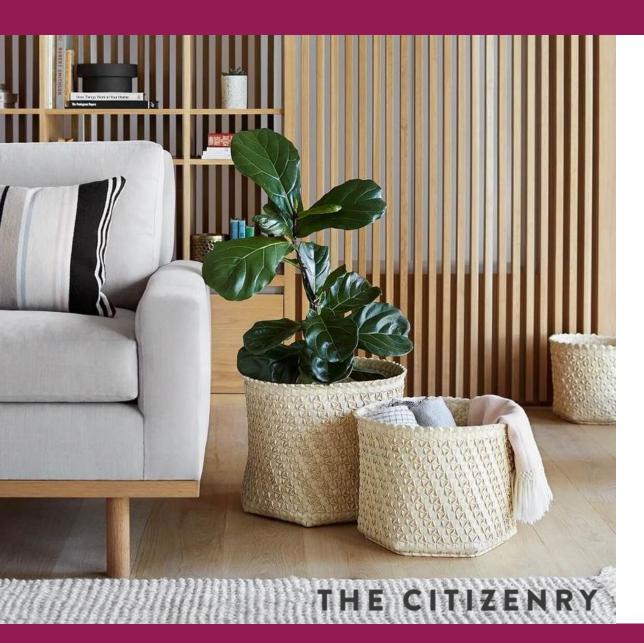


COTTONINK





# **The Export**





OF AMERICA



Denmark



Australia





## **ASIAN GAMES 2018 Official Merchandiser**



# **The Impact Partners**

# SAMSUNG

Tanoto Foundation





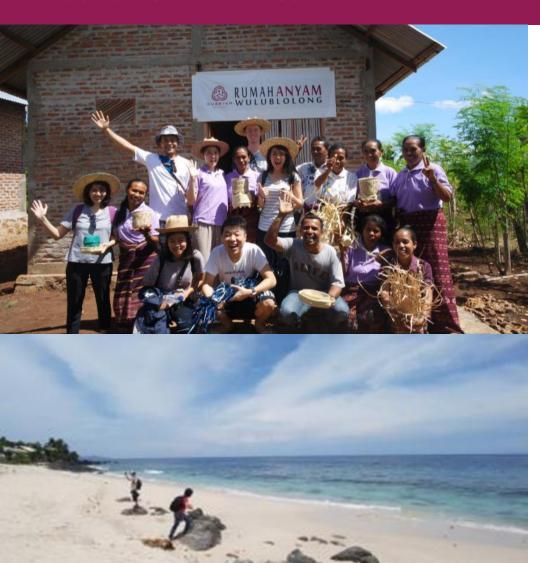






### The Eco-Socio Tourism:

#### **East & Central Flores**



>100

guests

origin countries

### **Unique travel experience**

- Du'Anyam Weaving Workshop
- Other community enterprises (wild honey, cashew, ikat weaving, sorghum)
- Virgin beach & hot springs,
   Kelimutu tri-color craters



## The Team & Supporters



















### The Media Coverage

































lahir dari keinginan sekelompok anak mada ntuk membantu memperkuat perekonomian para perempaan usia produktif di Nusa ggara Timur, Mesangkul perempuan di 18 desa di Lamutuka, Du'Anyam memberi mereka peluang mencari tambahan nghasilan lewat tradisi anyaman koli atau ontar yang sudah dikassai taran menurun nyaman lontar diposisikan sebagai pengs suktu kung di sela kegiatan pertania





# **The Government Support**

















# **The Program Areas**









# The Technology to Start

### **Basic, Simple, Relevant Technology**



duanyam ~





866 profile visits in the last 7 days



642 posts 5,821

192 following

Promotions

**Edit Profile** 





Shopping & Retail

@tobo\_byduanyam //Du'Anyam produces and distributes quality, functional wicker crafts to empower women and improve maternal & child health.



Jl. Batu Jajar No. 14, Jakarta, Indonesia

Followed by atika\_n, ven.ten, joardiant + 76 more















Open Trip 2...

ASIAN C

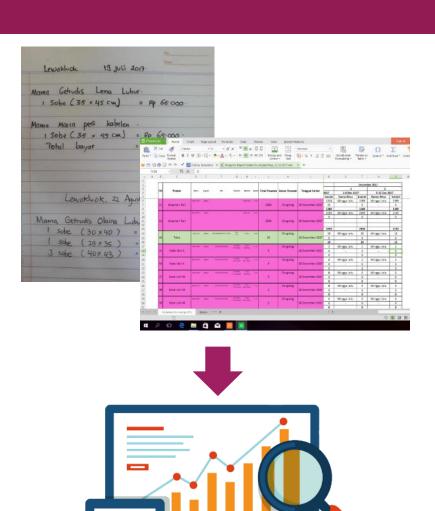






# The Technology to Scale Data Collection App





# The Key Learnings



**COLLABORATION** 

LOCAL HR
SUPPORT &
DEVELOPMENT

### The Vision



By **2020** 

## Top supplier

for quality, ethical, unique wicker crafts

2,000

women empowered

130%

women's income

Empower Women
Promote Local Culture
Improve Health



# **Empower Women, Promote Culture, Improve Health**

